FINANCIAL STATEMENTS

FOR THE YEAR ENDED SEPTEMBER 30, 2024 WITH SUMMARIZED FINANCIAL INFORMATION FOR 2023



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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors American International Health Alliance, Inc. Washington, D.C.

Opinion

We have audited the accompanying financial statements of the American International Health Alliance, Inc. ("AIHA") (a nonprofit organization), which comprise the statement of financial position as of September 30, 2024, and the related statements of activities and change in net assets, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of AIHA as of September 30, 2024, and the change in its net assets, functional expenses and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of AIHA and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about AIHA's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

To the Board of Directors American International Health Alliance, Inc.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are
 appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of
 AIHA's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about AIHA's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Report on Summarized Comparative Information

We have previously audited AIHA's 2023 financial statements and our report dated April 24, 2024 expressed an unmodified opinion on those audited financial statements. In our opinion, the summarized comparative information presented herein as of and for the year ended September 30, 2023, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Tait, Weller: Baker LLP

Philadelphia, Pennsylvania April 30, 2025

STATEMENTS OF FINANCIAL POSITION

September 30, 2024 And 2023

ASSETS			
	<u>2024</u>	<u>2023</u>	
ASSETS			
Cash and cash equivalents	\$1,449,881	\$1,622,095	
Investments	1,499,660	-	
Regional office advances	80,212	51,425	
Sub-grant advances	3,054	5,147	
Grants and contracts receivable	91,908	128,820	
Accounts receivable	-	3,462	
Travel and other advances	- 4 4 4 0 4	2,536	
Prepaid expenses	<u>14,484</u>	<u>30,500</u>	
TOTAL ASSETS	\$3,139,199	\$1,843,985	
LIABILITIES AND NET ASSETS			
LIABILITIES			
Accounts payable and accrued expenses	\$ 83,081	\$ 162,193	
Accrued salaries, vacation and related benefits	109,828	128,434	
Deferred grant revenue	<u>1,109,990</u>	1,148,723	
TOTAL LIABILITIES	<u>1,302,899</u>	1,439,350	
NET ASSETS			
Without donor restrictions	352,899	404,635	
With donor restrictions	<u>1,483,401</u>		
TOTAL NET ASSETS	1,836,300	404,635	
TOTAL LIABILITIES AND NET ASSETS	\$3,139,199	\$1,843,985	

STATEMENTS OF ACTIVITIES AND CHANGE IN NET ASSETS

For The Year Ended September 30, 2024 With Summarized Financial Information For 2023

	Without Donor With Donor		To	Total	
	Restrictions	Restrictions	<u>2024</u>	<u>2023</u>	
Operating Public Support and Revenue:					
U.S. Government grants	\$ 757,651	\$ -	\$ 757,651	\$ 536,937	
Other grants and contracts	1,601,476	-	1,601,476	2,167,441	
Contributions	23,146	1,500,000	1,523,146	40,333	
Miscellaneous income	21,878	-	21,878	-	
Interest and other	<u>12,654</u>		12,654	<u>14,759</u>	
	2,416,805	1,500,000	3,916,805	2,759,470	
Net assets released from restrictions	<u>16,599</u>	(16,599)			
Total operating public support and revenue	2,433,404	1,483,401	<u>3,916,805</u>	2,759,470	
Expenses					
Program Services:					
Operations	2,065,129	-	2,065,129	2,357,570	
Supporting Services:					
Management and general	419,671		419,671	422,556	
Total Expenses	2,484,800	<u>=</u>	2,484,800	2,780,126	
Excess (deficit) of operating support and					
revenues over expenses	(51,396)	1,483,401	1,432,005	(20,656)	
Other changes					
Unrealized loss on investments	(340)	-	(340)	-	
Government grant valuation allowance				(515,428)	
Total other changes	(340)		(340)	(515,428)	
Changes in net assets	(51,736)	1,483,401	1,431,665	(536,084)	
Net Assets					
Beginning of year	404,635		404,635	940,719	
End of year	<u>\$ 352,899</u>	<u>\$1,483,401</u>	<u>\$1,836,300</u>	<u>\$ 404,635</u>	

STATEMENT OF FUNCTIONAL EXPENSES

For The Year Ended September 30, 2024 With Summarized Financial Information For 2023

	<u> </u>			<u>2023</u> Total
	<u>Services</u>	And General	<u>Expenses</u>	<u>Expenses</u>
U.S. salaries and wages	\$ 291,782	\$ 193,528	\$ 485,310	\$ 484,533
Fringe benefits	203,178	110,047	313,225	300,367
Local staff salaries	77,498	-	77,498	58,468
Local staff benefits	63,564	-	63,564	52,081
Printing and production	-	-	-	30,974
Professional fees, consultants and temporary staff	430,600	72,620	503,220	427,434
Office rent and utilities	51,715	212	51,927	5,333
Accounting/audit	1,199	23,750	24,949	24,852
Insurance	17,655	6,533	24,188	27,232
Telephone	3,593	264	3,857	3,731
Travel and travel-related expenses	300,693	83	300,776	273,507
Sub-recipients	492,302	-	492,302	905,898
Postage and delivery	3,446	48	3,494	9,705
Repairs and maintenance	5,115	-	5,115	3,718
Furniture and equipment	8,463	1,955	10,418	68,439
Subscriptions and publications	10,789	1,147	11,936	9,234
Business meetings expense	78,233	392	78,625	69,556
Interpreters	-	-	-	-
Bank fees	2,372	557	2,929	2,972
Hall/room rental	311	1,164	1,475	3,157
Electronic mail/internet	11,550	2,681	14,231	11,555
Office supplies	7,292	789	8,081	3,848
Training and other	<u>3,779</u>	<u>3,901</u>	<u>7,680</u>	<u>3,532</u>
	<u>\$2,065,129</u>	<u>\$ 419,671</u>	<u>\$2,484,800</u>	<u>\$2,780,126</u>

STATEMENT OF CASH FLOWS

For The Years Ended September 30, 2024 And 2023

CASH FLOWS FROM OPERATING ACTIVITIES	<u>2024</u>	<u>2023</u>
Change in net assets	\$ 1,431,665	\$ (536,084)
Adjustments to reconcile change in net assets to net cash provided by operating activities:		,
Unrealized loss on investments	340	-
Changes in operating assets and liabilities (Increase) decrease in:		
Regional office advances	(28,787)	62,262
Sub-grant advances	2,093	-
Accounts receivable	3,462	-
Grants and contracts receivable, net	36,912	553,866
Travel and other advances	2,536	(1,007)
Prepaid expenses and other assets	16,016	1,829
Increase (decrease) in:		
Accounts payable and accrued expenses	(79,112)	(296,507)
Accrued salaries, vacation and related benefits	(18,606)	(43,931)
Deferred grant and other liabilities	(38,733)	<u>(453,710</u>)
Net cash provided by (used in) operating activities	1,327,786	(713,282)
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of investments	(1,500,000)	
Net cash used for investing activities	(1,500,000)	
Net decrease in cash and cash equivalents	(172,214)	(713,282)
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	1,622,095	2,335,377
CASH AND CASH EQUIVALENTS AT END OF YEAR	<u>\$ 1,449,881</u>	<u>\$1,622,095</u>

NOTES TO FINANCIAL STATEMENTS

September 30, 2024

(1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION

ORGANIZATION

The American International Health Alliance, Inc. ("AIHA") was incorporated on April 16, 1992, under the statutes of the State of Delaware. AIHA was organized to provide an institutional framework for the successful development and support of hospital partnerships between the United States and other countries.

BASIS OF PRESENTATION

The accompanying financial statements are presented on the accrual basis of accounting, and in accordance with FASB ASC 958, Not-for-Profit Entities.

The financial statements of AIHA have been prepared on the accrual basis of accounting. AIHA's net assets and revenues, expenses, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of AIHA and changes therein are classified and reported as follows:

Net assets without donor restrictions – Net assets that are not subject to donor-imposed stipulations.

<u>Net assets with donor restrictions</u> – Net assets subject to donor-imposed stipulations that will be met by actions of AIHA and/or the passage of time.

CASH AND CASH EQUIVALENTS

AIHA considers all cash and other highly liquid investments with initial maturities of three months or less to be cash equivalents except for those that are being held for investment purposes.

Bank deposit accounts are insured by the Federal Deposit Insurance Corporation ("FDIC") up to a limit of \$250,000. AIHA maintains cash balances in excess of the FDIC insurance limits throughout the year. Management believes the risk in these situations to be minimal.

INVESTMENTS

Investments are carried at fair value.

Investments are exposed to various risks, such as interest rates, market, and credit risk. Due to the level of risk associated with certain investments, it is reasonably possible that changes in the values of the investments will occur in the near term and that such changes could materially affect the amounts reported in the statements of financial position.

OFFICE FURNITURE AND EQUIPMENT

All office furniture and equipment purchases are expensed in the year of purchase. Partner equipment purchased with grant funds becomes the property of AIHA's hospital partners upon the completion of the grant, subject to donor approval, and is expensed in the year purchased.

NOTES TO FINANCIAL STATEMENTS – (Continued)

September 30, 2024

CONCENTRATIONS OF CREDIT RISK

Approximately 19% of AIHA's revenue for the year ended September 30, 2024, was derived from grants and contracts awarded by the United States Government or pass-through entities and approximately 80% of AIHA's revenue was derived from two private donors.

Approximately 20% of AIHA's revenue for the year ended September 30, 2023, was derived from grants and contracts awarded by the United States Government or pass-through entities and approximately 79% was derived from one private donor.

CONTINGENCIES

Under the terms of the U.S. Government grants, amounts are stipulated for both direct program costs and administrative overhead costs. The administrative overhead rate used by AIHA, while provisionally approved, is subject to review and final approval by the U.S. Government. The administrative overhead rate has been approved through September 30, 2023. Management believes that any adjustment to the 2024 administrative overhead rates, if any, will not have a material effect on the financial position or operating results of AIHA.

AIHA receives grants from various agencies of the United States Government. Such grants are subject to audit under the provisions of Title 2 U.S. Code of Federal Regulations (CFR) Part 200 Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards in years in which AIHA's federal expenditures are at least \$750,000. The ultimate determination of amounts received under the United States Government grants is based upon the allowance of costs reported to and accepted by the United States Government as a result of submitted audited reports. AIHA did not meet require Uniform Guidance audits in 2023 or 2022, however, until AIHA's 2024 audit is accepted by the United States Government, there exists a contingency to refund any amount received in excess of allowable costs.

AIHA's International AIDS Education and Training Centers Technical Assistance award commenced in fiscal year 2005 and expired on September 29, 2019. It was noted during 2018 that there was a deficiency in federal cash available in the Federal Government's Payment Management System ("PMS") to complete the project, and as a result, AIHA modified its budget for the remainder of the award to be in line with available resources. AIHA made the awarding agency aware of this deficiency and an investigation ensued. At the time of notification, AIHA had a receivable balance of approximately \$630,000. During 2023, AIHA determined that it was more likely than not that the receivable balance would not be collected and provided for a full valuation allowance. Subsequent to year-end, in October 2024, the agency and AIHA closed out the award, with a resolution that no further amounts were due to or from either party.

INCOME TAXES

AIHA has been granted exemption from federal income tax under Section 501(c)(3) of the Internal Revenue Code.

AIHA recognizes tax positions on a "more likely than not" threshold. This applies to positions taken or expected to be taken in a tax return. AIHA has reviewed the tax positions taken for each of the open tax years (fiscal years 2021 - 2023) or expected to be taken in AIHA's fiscal year 2024 tax return and has concluded that there are no material uncertain tax positions. Accordingly, no provision for income taxes has been made in the accompanying financial statements.

NOTES TO FINANCIAL STATEMENTS – (Continued)

September 30, 2024

GRANTS, CONTRACTS, AND CONTRIBUTIONS

AIHA recognizes contributions when cash, securities, or other assets, and unconditional promises to give are received. Conditional contributions include donor-imposed conditions with one or more barriers that must be overcome before AIHA is entitled to the assets transferred or promised and there is a right of return to the contributor for assets transferred or a right of release of the promisor from its obligation to transfer assets. AIHA recognizes conditional contributions when the conditions are substantially met or waved. Unconditional contributions are classified as without donor restrictions unless there are donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose of the restriction is accomplished, net assets with donor restrictions are then classified to net assets without donor restrictions and reported in the statement of activities as "net assets released from restrictions."

GOVERNMENT GRANTS

AIHA is the recipient of awards from the U.S. Government (directly and indirectly through sub-awards) which are conditioned upon certain performance requirements and/or the incurrence of allowable qualifying expenses. Amounts received are recognized as revenue when AIHA has incurred expenditures in compliance with specific contract or grant provisions or has fulfilled the performance requirements. Amounts received prior to incurring qualifying expenditures are reported as deferred revenue in the statement of financial position.

USE OF ESTIMATES

The preparation of the financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Accordingly, actual results could differ from those estimates.

FUNCTIONAL ALLOCATION OF EXPENSES

The costs of providing the various programs and other activities have been summarized on a functional basis in the Statement of Activities and Change in Net Assets. Accordingly, certain costs have been allocated among the programs and supporting services benefited based on time and effort cost studies.

(2) INVESTMENTS

Investments at September 30 consist of the following:

		<u> </u>	
	Market <u>Value</u>	Cost	Appreciation (Depreciation)
Cash and cash equivalents Certificates of deposit	\$ 302,000 947,660	\$ 302,000 948,000	\$ - (340)
Money market funds	<u>250,000</u>	<u>250,000</u>	
	<u>\$1,499,660</u>	\$1,500,000	\$ (340)

2024

NOTES TO FINANCIAL STATEMENTS – (Continued)

September 30, 2024

(3) FAIR VALUE OF FINANCIAL INSTRUMENTS

AIHA utilized various methods to measure the fair value of its investments on a recurring basis. Generally accepted accounting principles established a hierarchy that prioritizes inputs to valuation methods. The three levels of inputs are described below:

Level 1 – Unadjusted quoted prices in active markets for identical assets or liabilities that AIHA has the ability to access.

Level 2 – Observable inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. These inputs may include quoted prices for the identical instruments on an inactive market, prices for similar instruments, interest rates, prepayment speeds, credit risk, yield curves, default rates and similar data.

Level 3 – Unobservable inputs for the asset or liability, to the extent relevant observable inputs are not available, representing AIHA's own assumptions about the assumptions a market participant would use in valuing the asset or liability, and would be based on the best information available.

The inputs methodology used for valuing securities are not necessarily an indication of the risk associated with investing in those securities.

The summary of inputs used to value AIHA's investments as of September 30 are as follows:

		2	024	
		Level 1	Level 2	Level 3
			Other	Significant
		Quoted	Observable	Unobservable
	<u>Total</u>	Prices	<u>Inputs</u>	<u>Inputs</u>
Investments				
Cash and cash equivalents	\$ 302,000	\$ 302,000	\$ -	\$ -
Certificates of deposit	947,660	-	947,660	-
Money market funds	<u>250,000</u>	<u>250,000</u>		
	<u>\$1,499,660</u>	<u>\$ 552,000</u>	<u>\$ 947,660</u>	<u>\$ -</u>

(4) LEASE COMMITMENT

For the years ended September 30, 2024 and 2023, AIHA leased office space in Addis Ababa, Ethiopia under a one-year lease which renews on December 1st each year.

(5) NET ASSETS

Net assets with donor restrictions are available for the following purposes at September 30, 2024:

	<u>2024</u>
Subject to expenditure for a specific purpose:	
Ethiopia	\$ 742,431
Philippines	<u>740,970</u>
Total subject to expenditure for a specific purpose:	<u>\$1,483,401</u>

NOTES TO FINANCIAL STATEMENTS - (Continued)

September 30, 2024

Net assets released from donor-imposed restrictions for the years ended September 30, 2024 comprised the following:

	<u>2024</u>
Ethiopia Philippines	\$ 7,569 9,030
Timppines	
	<u>\$ 16,599</u>

(6) PENSION PLAN

AIHA has a defined contribution retirement plan available to all US and International employees paid from US that are at least 21 years of age. Eligible employees can participate in the plan and start contributing starting the first of the month following their date of hire. Eligible employees that contribute to AIHA's 401(k) plan will receive a matching contribution up to 4% of their base pay. All matching employer contributions vest 100% immediately. Contribution expense for the years ended September 30, 2024, and 2023 was approximately \$51,500 and \$56,000, respectively.

(7) FUNCTIONAL COSTS

Program services and management and general expenses for the years ended September 30 were charged to the following programs:

		2024	
	<u>Operations</u>	Management And General	<u>Total</u>
CDC Global AIDS	\$ 594,067	\$ 96,595	\$ 690,662
Gates Foundation	1,403,659	197,817	1,601,476
ICHSSA	54,124	12,865	66,989
Restricted	13,279	3,320	16,599
Unrestricted		<u>109,074</u>	<u>109,074</u>
	<u>\$2,065,129</u>	<u>\$419,671</u>	<u>\$2,484,800</u>
		2023	
	<u>Operations</u>	Management And General	<u>Total</u>
CDC Global AIDS	\$ 300,755	\$ 58,554	\$ 359,309
UTH	79,852	22,510	102,362
Gates Foundation	1,918,248	249,594	2,167,842
ICHSSA	58,715	16,552	75,267
Unrestricted		<u>75,346</u>	<u>75,346</u>
	<u>\$2,357,570</u>	<u>\$422,556</u>	\$2,780,126

NOTES TO FINANCIAL STATEMENTS - (Continued)

September 30, 2024

(8) LINE OF CREDIT

AIHA holds a \$100,000 line of credit with a bank which charges interest on outstanding advances at the prime rate plus .75%. There were no advances on either of these lines of credit during the years ended September 30, 2024 and 2023.

(9) FINANCIAL ASSETS AND LIQUIDITY RESOURCES

At September 30, 2024 and 2023, financial assets and liquidity resources available within one year for general expenditure such as operating expenses and grant expenses, were as follows:

Financial Assets		
	<u>2024</u>	<u>2023</u>
Cash and cash equivalents	\$ 1,449,881	\$ 1,622,095
Regional office advances	80,212	51,425
Investments	1,499,660	-
Receivables	<u>91,908</u>	128,820
Total financial assets	3,121,661	1,802,340
Less:		
Net assets with donor restrictions	<u>(1,483,401)</u>	
Financial assets available to meet general expenditures over the next twelve months	\$ 1.638.260	\$ 1.802.340
Over the next twelve months	Ψ 1,000,200	<u>\psi \frac{1002,010}{2,010}</u>

As part of AIHA's liquidity management, it has a practice to structure its financial assets to be available as its general expenditures, liabilities and other obligations come due.

(10) SUBSEQUENT EVENTS

Subsequent events after the statement of financial position date through the date that the financial statements were available for issuance, April 30, 2025 have been evaluated in the preparation of the financial statements.